

Master seminar *Ethics and Economics*

Topics summer term 2025

1. Can we actually measure social norms? Discuss based on the literature on social norm elicitation.

Krupka, E. L., & Weber, R. A. (2013). Identifying social norms using coordination games: Why does dictator game sharing vary? *Journal of the European Economic Association*, 11(3), 495-524.

Barr, A., Lane, T., & Nosenzo, D. (2018). On the social inappropriateness of discrimination. *Journal of Public Economics*, 164, 153-164.

2. Priority setting in pharmaceutical care: an analysis of early benefit assessment of drugs in Germany

Johansson-Stenman, O., Martinsson, P. (2008). Are some lives more valuable? An ethical preferences approach, *Journal of Health Economics* 27:739-752.

Olsen, J. A., Theories of justice and their implications for priority setting in health care. *Journal of Health Economics* 16: 625-639.

Hörn, H., Nink, K., McGauran, N., & Wieseler, B. (2014). Early benefit assessment of new drugs in Germany—Results from 2011 to 2012. *Health Policy*, 116(2-3), 147-153.

3. Innovation incentives and equity of access to pharmaceutical products: a low-income perspective on drug patents and pricing

Dai, R., & Watal, J. (2021). Product patents and access to innovative medicines. *Social Science & Medicine*, 291, 114479.

Danzon, P. M., Mulcahy, A. W., & Towse, A. K. (2015). Pharmaceutical pricing in emerging markets: effects of income, competition, and procurement. *Health economics*, 24(2), 238-252.

Attaran, A. (2004). How do patents and economic policies affect access to essential medicines in developing countries? *Health Affairs*, 23(3), 155-166.

4. Clinical Research in Developing Countries? An ethical perspective on representation and equity in pharmaceutical R&D

Emanuel, E. J., Wendler, D., Killen, J., & Grady, C. (2004). What makes clinical research in developing countries ethical? The benchmarks of ethical research. *Journal of Infectious Diseases*, 189(5), 930-937.

Kamat, V. R. (2014). Fast, cheap, and out of control? Speculations and ethical concerns in the conduct of outsourced clinical trials in India. *Social science & medicine*, 104, 48-55.

Sariola, Salla & Ravindran, Deepica & Kumar, Anand & Jeffery, Roger, (2015). Big-pharmaceuticalisation: Clinical trials and Contract Research Organisations in India, *Social Science & Medicine*. 131(C): 239-246.

5. Discrimination in health care markets in the US: an analysis of challenges and solutions

Marcella Alsan, Marianne Wanamaker, Tuskegee and the Health of Black Men, *The Quarterly Journal of Economics*, Volume 133, Issue 1, February 2018, Pages 407–455, <https://doi.org/10.1093/qje/qjx029>

Alex Chan (2024). Discrimination Against Doctors: A Field Experiment. Working Paper, https://drive.google.com/file/d/11H3ahVwCE1eBjS33_juvJlnNa13lWpOJ/view

6. Sin taxes: A promising health sector financing source for Germany?

Allcott, H., Lockwood, B., Taubinsky, D. (2019), Regressive Sin Taxes, with an Application to the Optimal Soda Tax, *The Quarterly Journal of Economics* 134(3): 1557–1626.

Hansen, B. Sabia, J., & Rees, D.. (2017). Have Cigarette Taxes Lost Their Bite? New Estimates of the Relationship between Cigarette Taxes and Youth Smoking.” *American Journal of Health Economics*, 3(1): 60-75.

Schmacker, R., & Smed, S. (forthcoming). Sin Taxes and Self-Control, *American Economic Journal: Economic Policy* 15(3): 1-34

7. When and why do individuals lie with respect to own performance?

Gneezy, U. (2005). Deception: The role of consequences. *American Economic Review*, 95(1), 384-394.

Kajackaite, A. (2018). Lying about luck versus lying about performance. *Journal of Economic Behavior & Organization*, 153, 194-199.

Exley, C. L., & Kessler, J. B. (2022). The gender gap in self-promotion. *The Quarterly Journal of Economics*, 137(3), 1345-1381.

8. Motivated beliefs: When and why do we lie to ourselves?

Gino, F., Norton, M. I., & Weber, R. A. (2016). Motivated Bayesians: Feeling moral while acting egoistically. *Journal of Economic Perspectives*, 30(3), 189-212.

Zimmermann, F. (2020). The dynamics of motivated beliefs. *American Economic Review*, 110(2), 337-363.

Gneezy, U., Saccardo, S., Serra-Garcia, M., & van Veldhuizen, R. (2020). Bribing the self. *Games and Economic Behavior*, 120, 311-324.

9. Delegation to AI: When and why do people delegate ethical decisions to AI?

Buchanan, J., & Hickman, W. (2024). Do People Trust Humans More Than ChatGPT?. *Journal of Behavioral and Experimental Economics*, 102239.

Ivanova-Stenzel, R., & Tolksdorf, M. (2024). Measuring preferences for algorithms—How willing are people to cede control to algorithms? *Journal of Behavioral and Experimental Economics*, 112, 102270.

Erat, S. (2013). Avoiding lying: The case of delegated deception. *Journal of Economic Behavior & Organization*, 93, 273-278.

10. Ethical behavior and AI: What is the potential effect of AI on ethical behavior?

Leib, M., Köbis, N., Rilke, R. M., Hagens, M., & Irlenbusch, B. (2024). Corrupted by algorithms? how ai-generated and human-written advice shape (dis) honesty. *The Economic Journal*, 134(658), 766-784.

Dvorak, F., Stumpf, R., Fehrler, S., & Fischbacher, U. (2024). Generative AI Triggers Welfare-Reducing Decisions in Humans. *arXiv preprint arXiv:2401.12773*.

Köbis, N., Bonnefon, J. F., & Rahwan, I. (2021). Bad machines corrupt good morals. *Nature human behaviour*, 5(6), 679-685.